## **Trade and Tariff Talk**

ReMA Members Only Discussion Thursday, April 17, 2025

Adam Shaffer<br/>VP, International Trade and Global Affairs



recycledmaterials.org

#### Overview of Today's Trade and Tariff Talk

- Where Does Global Trade Go from Here?
- Import Tariffs on Recycled Materials
- Retaliation Against U.S. Exports of Recycled Materials
- Chinese Shipbuilding Investigation and Proposed Actions
- Other Policies that Would Impact Trade
- What's Next?





WTO TRADE FORECASTS 16 APRIL 2025

## Temporary tariff pause mitigates trade contraction, but strong downside risks persist

- Under current conditions, the volume of world merchandise trade is likely to fall by 0.2% in 2025. The decline is expected to be particularly steep in North America, where exports are forecasted to drop by 12.6%.
- However, severe downside risks exist, including the application of "reciprocal" tariffs and broader spillover of policy uncertainty, which could lead to an even sharper decline of 1.5% in global goods trade and hurt export-oriented least-developed countries.
- The report contains for the first time a forecast for services trade to complement its projections for merchandise trade. The volume of services trade is forecasted to grow by 4.0% in 2025, around 1 percentage point less than expected.

#### **Broader Implications of Trade Restrictions**

STATE OF FREIGHT

# Trade war fallout: Cancellations of Chinese freight ships begin as bookings plummet Shipments to Daily short-term



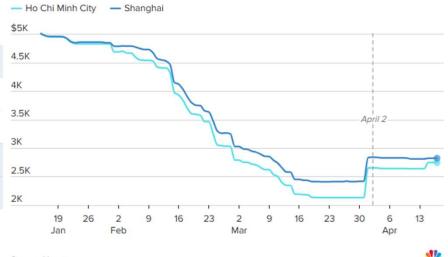
Week-over-week changes in ocean bookings

Percent change between April 1-8 and March 24-31

| Global TEUs booked      | ▼ 49% |
|-------------------------|-------|
| Overall U.S. imports    | ▼ 64% |
| Overall U.S. exports    | ▼30%  |
| U.S. imports from China | ▼ 64% |
| U.S. exports to China   | ▼ 36% |

Source: Vizion





Source: Xeneta





## **Import Tariffs on Recycled Materials**

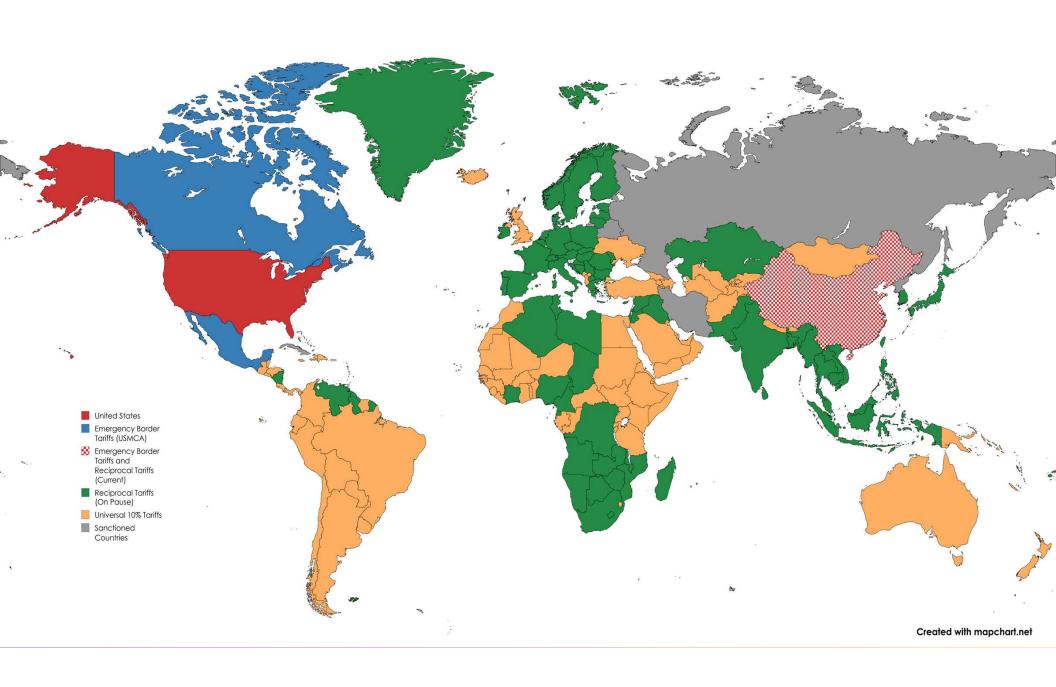
- Emergency Border Canada and Mexico <u>exclusion under</u>
   <u>USMCA</u>, 25% if material doesn't qualify
- Emergency Border China 20%
- Section 232 Steel and Aluminum All Countries Not Included
- Universal Baseline 10%, unless qualify for exemption/exclusion:
  - Only country exclusions are Canada and Mexico
  - Only product exclusions are (1) already paying 232 tariffs or (2) Annex II
- Reciprocal China 125%



#### **Reciprocal Tariff Action**

- Universal Baseline across-the-board 10 percent duty
  - Imposed on April 5<sup>th</sup> on all countries, except for Canada and Mexico
  - Likely to remain in place for all countries unlikely up for negotiation
- Reciprocal Tariffs duty on top of 10 percent baseline
  - Currently on pause for 90 days, but will impact approximately 75 countries
  - Most products, including certain recycled materials, such as recycled steel and recycled aluminum, but excludes goods subject to other tariffs or energy/critical mineral products not available in the U.S.
  - Negotiations with foreign governments mostly focused on these tariffs.





### **Exclusions from Reciprocal Tariffs**

Six specific types of exclusions from the reciprocal tariffs:

- 1. Articles subject to 50 USC 1702(b);
- 2. Steel/aluminum articles and auto/auto parts already subject to Section 232 tariffs;
- 3. Copper, pharmaceutical, semiconductors and lumber articles;
- 4. All articles that may become subject to future 232 action;
- 5. Bullion; and
- 6. Energy and other certain minerals not available in the U.S.



#### **Exclusions from Reciprocal/Universal Tariffs**

#### **Recycled Materials Excluded**

- Stainless steel (7204.21.00)
- Copper (7404.00.30 and 7404.00.60)
- Zinc (7902.00.00)
- Tin (8002.00.00)
- Tungsten (8101.97.00)
- Magnesium (8104.20.00)
- Cobalt (8105.30.00)
- Titanium (8108.30.00)
- Chromium (8112.22.00)

#### **Recycled Materials Not Excluded**

- Plastics (3915)
- Tires (4004)
- Paper/Paperboard (4707)
- Ferrous (7204) except for stainless
- Aluminum (7602)
- Electronics and Batteries (8549)



## **In-Transit Exceptions to Universal Tariff**

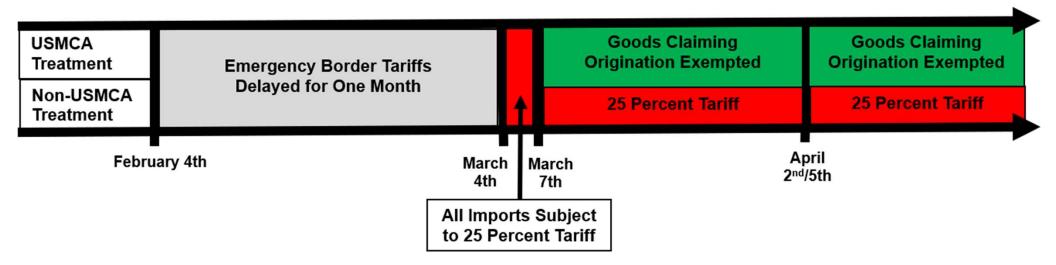
- In order to qualify for an in-transit exception from universal baseline tariffs, goods must have been:
  - Loaded onto a vessel at port of loading and in transit on the final mode of transport <u>before 12:01am EDT on April 5, 2025</u>,

#### **AND**

Entered for consumption into the U.S. <u>before 12:01am EDT on</u>
 May 27, 2025.

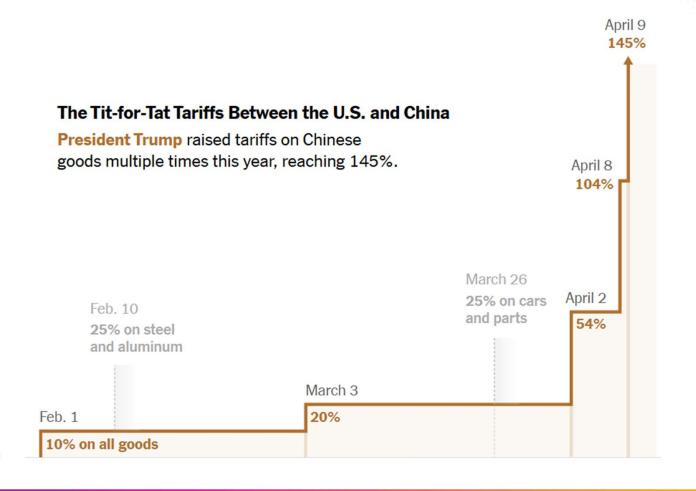


## Timeline for Imports from Canada and Mexico



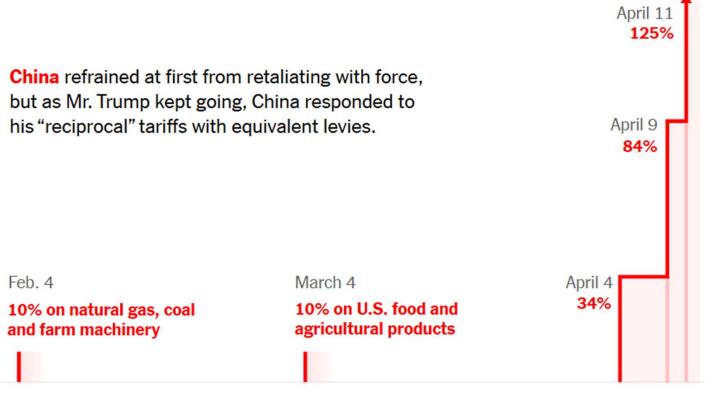


### **Tariffs on U.S. Imports from China**





## Chinese Retaliation Against U.S. Tariff Actions





## **Chinese Retaliation on Reciprocal Tariffs**

<u>April 2<sup>nd</sup></u> – President Trump imposes <u>34 percent</u> reciprocal tariff on all Chinese imports. Stacks on top of existing <u>20 percent</u> tariffs.

<u>April 4<sup>th</sup></u> – China announces retaliatory tariff of <u>34 percent</u> on all U.S. exports and imposes export ban on certain rare earth minerals.

<u>April 7<sup>th</sup></u> – President Trump announces further escalation, increasing effective rate on Chinese imports to **104 percent** (which is 84 percent + 20 percent).

<u>April 9<sup>th</sup></u> – China increases retaliation on all U.S. exports to <u>84 percent</u>.

<u>April 9<sup>th</sup></u> – President Trump increases reciprocal tariff rate on Chinese imports to **125 percent**, for total burden of **145 percent**.

<u>April 11<sup>th</sup></u> – China once again increases retaliation to <u>**125** percent</u>.



#### U.S. Exports of Recycled Materials to China



## Status of China Shipbuilding Proposed Action

- Today is one-year anniversary of launch of Section 301 probe of Chinese dominance of shipbuilding, maritime and logistics sectors
  - USTR expected to release final recommendations as soon as today.
- USTR initially proposed significant fees, ranging from \$1-1.5 million on each U.S. port of call by Chinese-built or Chinese-operated vessels.
- Press reports indicate that USTR and the Section 301 Committee intend to revise/scale-back the proposed fee structure and potentially include certain exclusions for U.S. exports.



### **Other Section 232 Investigations**

- Earlier this week, President Trump directed Commerce Department to initiated national security investigation of imports of critical minerals.
- Traditionally, remedies for these investigations focus on import restrictions, but the critical minerals language also calls for potential ways to incentivize domestic capacities, processing and recycling.
- Additional 232 investigations launched/in-progress
  - Lumber initiated March 10<sup>th</sup>
  - Semiconductors initiated April 1<sup>st</sup>
  - Pharmaceuticals initiated April 1<sup>st</sup>



#### What's Next?

- Congressional action, including resolutions of disapproval and legislation, primarily stalled, particularly as the higher reciprocal tariffs on selected trading partners on pause through July.
- Reciprocal tariff actions (under IEEPA) challenged in several Federal Court cases, as statute has never been used to impose tariffs.
   However, tariffs under Section 232 much likelier to be upheld by Courts.
- Most likely recourse will be impact of tariffs on the markets, public opinion and the broad economy/employment levels.



#### **Next Trade and Tariff Talk**

- Do you find these Trade and Tariff Talks helpful and would you continue to participate in the future?
- Does this timeslot (Thursdays at 3:00pm EDT) generally work for your schedule?
- How often should we convene these discussions in the future?
- What additional items would your company find useful for these Trade and Tariff Talks to focus on?



#### **Member Resources**

#### www.recycledmaterials.org/trade

#### ReMA Trade and Tariff Information

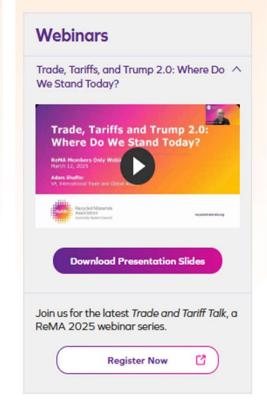
Note for Members: the information and analysis provided by ReMA staff is only intended for use by ReMA members. It is also a document that will be updated and modified as new developments occur and evolve, as well as further discussions take place among ReMA members.

#### **General Trade and Tariffs**



#### **Emergency Border Tariff Measures**







#### **Have Questions?**

ReMA is providing updates for members as new information becomes available. Please email

 ${\it tariff questions} @ recycled materials.org \\ with any additional questions.$ 

#### **Member Alerts and Communications**

Member Alert



Member Alert



China. The duty

exception of ene

ts from China v

1 government re

of 25 percent

nina will apply to

om warehouse

y 4, 2025. The

were pre-loaded

, February 1, 20

Section 232 Tariffs on Steel and Aluminum Imports Will Continue to Exclude Recycled Steel and Recycled Aluminum

President Trump Imposes Tariffs on **Imports from Mexico** 

from Canada and China, Beginning T February 4, 2025; 30-day Delay on T

On February 1, 2025, President Trump signed three Executive Or

ReMA Trade & Tariff Update



- The Trump Administration today pub signed on February 10 that fully re: from all countries.
- . With the public release of the annexi recycled aluminum products remain These materials had been excluded v the tariffs first imposed in 2018 and will continue to be excluded from th
- · The Proclamations end the various fo steel and aluminum products from the quotas or tariff-rate quotas (TROs).

Member Alert

March 7, 2025

Import Tariffs Delayed for Goods Entering the U.S. Using USMCA Preference

- . The White House yesterday announced a one-month pause for the emergency border tariffs on goods imported from Canada and Mexico that comply with the United States-Mexico-Canada Agreement (USMCA).
- . This exemption, through April 2, applies to goods imported that both qualify and claim status of origination under USMCA. It does not apply to goods imported using most-favored nation (MFN) duty-free rates.
- . It is our understanding that recycled material imports into the U.S. qualify for origination in the USMCA origination if they are collected (either pre-consumer or postconsumer) in North America. USMCA requires a Certificate of Origin to be filed and U.S. Customs and Border Protection (CBP) has guidance on the data elements that are necessary to qualify for USMCA duty-free treatment.

March 25, 2025

Next Steps in Trump Administration Trade and Tariff Announce-

- · Next week, the White House is expected to begin announcing the next round of trade and tariff actions, as it seeks to implement President Trump's America First Trade
- These announcements are expected to take place starting on Wednesday, April 2, following reviews by federal trade agencies of all U.S. trade and tariff policies. It is expected that these agencies will also provide policy recommendations to the White House, though it is unclear whether these reports and recommendations will be released publicly.
- . It is expected that the White House will issue further guidance on the application of the Emergency Border Tariffs (IEEPA) for imports from Canada, Mexico and China, and how those tariffs will interact with any new tariffs the White House intends to announce.



## **Thank You**

#### **Adam Shaffer**

VP, International Trade & Global Affairs ashaffer@recycledmaterials.org 202-662-8532



recycledmaterials.org